Colts Board of Directors Meeting Minutes September 21, 2014

Meeting called to order by Greg Blum at 12:03 PM.

Board Attendees: Greg Blum, Randy Eichhorn, Bill Howes, Jeff Eagan, Jeff Barnwell, Steve Delaney (via phone), Bill Symoniak, Lisa Delaney, Emily Neuendorf (via phone) and Jeff MacFarlane.

Motion to approve agenda by Bill H. and second by Randy unanimously approved.

Finance – net income projected to be well above budget; Booster Club donations already above budget, with estimated additional donations totaling \$17,500; transportation expenses under budget; \$2,700 additional music license fees coming.

Development – "Fundraiser Recovery Plan" under development with general plan for 2/3 coming from benefactors to retire credit cards and Legacy and 1/3 by Board to pay instrument line of credit; need a plan to move forward on Legacy (decide what we want to do).

Fundraising – final summer mailing being prepared; plans to create an annual newsletter, with some level of ask, covering Colts/Cadets updates; Monthly Giver Program by Board members to find a total of \$25 (ACH being worked on with Heartland).

Marketing – website development with TAG Social Media makeover should provide for members, volunteers and donars; possible new web site by a recent alum.

Events – first draft of 2015 Colts show schedule reviewed; Cadets show schedule not as far along.

Building & Grounds – get restroom improvement quotes.

Transportation – going back to Husky for 3 buses for 2015; will use a "sleeper" bus again; some level of vans upgrade needed; other transportation will be reviewed in coming months.

Booster – raffle raised about \$2,500; car wash should settle around \$43,000; Schwan's Cares in progress.

Staff – Ray Morgan, Tour Director; Mike Lang back for Operations Tour Director; Chris Tomsa, Colts Assistant Director; all caption heads returning; Carla Tomsa primary responsibility will be Staff Coordinator; Andy Eaton to be Cadets

Assistant Director; Brian Z., in addition to Percussion Caption, will also be Program Coordinator for the Cadets.

Board positions – openings for a 1 year, 2 year and 3 year positions are available. Nominations are now being accepted.

Motion to elect Lisa Delaney to be a Corporate Board member, with term expiring September 30, 2015, by Randy and second by Bill H. unanimously approved.

Business Plan – need an updated copy.

Jeff to present vehicle liability premiums for one, two and three million per vehicle as compared to current premiums to Board for review.

Next Board meeting is noon Saturday, 10/25/14 at Colts Center.

Motion to adjourn by Randy and second by Lisa unanimously approved at 3:00.