## Colts Board of Directors Meeting Minutes October 25, 2014

Meeting called to order by Greg Blum at 12:02 PM.

Board Attendees: Greg Blum, Bill Howes, Jeff Eagan, Rod Bakke, Jeff Barnwell, Steve Delaney, Bill Symoniak, Lisa Delaney, Randy Eichhorn, Peter Hansen (via phone), Bruce Hallahan and Jeff MacFarlane.

Guests: Vicki MacFarlane and Jake Rios

Motion to approve agenda by Randy and second by Bruce unanimously approved.

Motion to approve 08/23 minutes by Steve and second by Jeff E. unanimously approved.

Motion to approve 09/21 minutes by Steve and second by Jeff E. unanimously approved.

Financial – final 2014 financials distributed; great job getting the books closed by office staff; positive Net Operating Income for 2014 is a first in a decade; capital plan to be prepared by Jeff M. for November Board meeting.

Development – discussion around finding major donors to support the "10 for 10" plan to retire the (\$100k) debt; Legacy committee needs to be "restarted" and a plan put together for future; need to setup a meeting with local benefactor.

Fundraising – email blast to be prepared announcing membership information, etc; waiting for follow up with the payment system representative for setup of ACH for Monthly Giver Program, donations and store.

Marketing – purchase of software to support Colts Mall; update pics of inventory and interface in progress; hopefully available within a month; upgrade to website in progress by alum.

Events – Cedar Rapids show to be an open class event; DCI show calendar being finalized; looking at location options for the KC show.

Transportation – Husky secured, with same driver agreement, for 3 buses; looking for "sleeper" bus solution; some vans probably need to be replaced.

Booster – raffle sale to start at November camp, \$10/ticket with \$5,000 prize announced at home show; Schwan's Cares program started 10/22; donations to Colts increased \$21,000 for last year; General account donation up \$5,000; 2014 Car Wash deposit up \$3,300; 2015 car wash date is Saturday, June 13.

Executive Director update – three remote audition clinics planned; PanrhythmiX and Pandemonium rehearsals being scheduled and Patti is looking into expanding the program; summer band kick off in the spring.

Next Board meeting is noon Saturday, November 22 at Holiday Inn in the Blue Moon Room.

Motion to adjourn by Randy and second by Peter unanimously approved at 2:45.