

Colts Board of Directors Meeting Minutes

January 18, 2014

Meeting called to order by Greg Blum at 1:05 PM.

Board Attendees: Greg Blum, Bruce Hallahan, Bill Symoniak, Bill Howes, Randy Eichhorn, Peter Hansen (via phone), Peggy Francomb (via phone), Emily Neuendorf (via phone), Jeff Barnwell, Steve Delaney (via phone), Jeff Egan (via phone), Lisa Delaney and Jeff MacFarlane.

Staff Attendees:

Motion to approve agenda by Randy and second by Bruce unanimously approved.

Motion to approve 12/21 minutes by Peter and second by Steve unanimously approved.

Development – draft of Legacy payment “reminder” from Jeff to be sent to Board members for review; Legacy accounts receivable of \$79,800, with \$45,000 in pledges being current; Emily, Peter and Bruce to meet with Jeff M. to discuss restarting the Development Committee.

Financial – 54 student contracts returned; cash flow projection for current year being developed; accounts payable well under control.

Marketing – ongoing, initial informational meetings have occurred between Jeff M. and Lisa to develop marketing plans for 2014 which includes improvements to the website and processes to keep the information up-to-date.

Booster – researching potential new fundraisers; car wash will be June 7; bingo looks to be in black and holding its own; investigating the need to complete a review of improving game margins.

Program updates – PanrhythmiX shows being scheduled; summer band plans are under development; announcement of show to members during camp this weekend.

Reply from the Corps to DCI regarding “Tour of Champions” impact on other shows was sent last week.

“Annual” Vision meeting tentatively scheduled for Saturday, March 15.

Suggestion to have each Board member “find” \$25/month new pledges by February camp weekend.

Update of the current business plan to be presented at next Board meeting.

Next full Board meeting is 1:00 PM Saturday, 2/22/14. Location will be at the Colts hall, 1101 Central Avenue.

Motion to adjourn by Peter and second by Randy unanimously approved at 3:55.