

Colts Board of Directors Meeting Minutes

May 26, 2013

Meeting called to order by Greg Blum at 12:10 PM.

Board: Greg Blum, Jeff Eagan, Bruce Hallahan, Randy Eichhorn (via phone), Tom Reilly, Bill Symoniak, Peter Hansen, Bill Howes, Rod Bakke, Lisa Delaney, Peggy Francomb and Jeff MacFarlane.

Staff: Greg Orwoll, Director of Development

Guest: Tim Green

Motion to approve amended agenda by Bill H. and second by Peter unanimously approved.

Motion to approve minutes of 04/27/2013 Board meeting by Bruce and second by Jeff E. unanimously approved.

Financial – the overall numbers are well ahead of 2012, with the largest impact being the special contributions and increased fee collection; bus inventory is now at four with the selling of three buses.

Development Director – DRA grant for roof received on Center for Colts with work on roof to start soon; City of Dubuque grant submitted; invitations for June 22 reception at Loras College preceding the Premier will be sent this week; we “won” the McCoy Giveaway of jewelry to be auctioned by McCoy vs. us auctioning; HAV Life \$5,000 grant awarded for member scholarships.

Booster – concession sales/player staying in black but not as high as hoped; number of players still down, but holding its own; car wash sites almost filled; covering concession sales at America’s River Festival on June 15; bingo software and system being somewhat problematic with possible replacement in fall.

Transportation – only a 2 bus lease commitment from Navigator; 2 ovens for cook truck needed; all buses and other vehicles being inspected and are about one-half completed.

Marketing – targeted event messages in multiple radio markets in progress; TH meetings resulted in 125 inches of ad space.

Alumni Committee – reception on Saturday, July 13 at Holiday Inn with a noon picnic at Eagle Point on Sunday, July 14; 1976 color guard tribute tonight during camp at 8:00 pm.

Program updates – Colts show is named “Field of Dreams”; Cadets progressing well.

Show updates – Olathe’s Brass Impact ticket sales slow with all housing, but two, covered; Music on the March concessions being handled by school boosters, with input by us to set expectations; Waukee’s Celebration in Brass housing completed, marketing going well, ticket sales picking up.

Motion to approve Greg to sign the acceptance of the DRA grant on behalf of the Board by Rod and second by Jeff E. unanimously approved.

Next full Board meeting is noon Saturday, June 22 at Loras College.

Motion to adjourn by Jeff E. and second by Bruce unanimously approved at 4:00.