

# **Colts Board of Directors Meeting Minutes**

## **March 17, 2013**

Meeting called to order by Greg Blum at 12:00 PM.

Members Present: Greg Blum, Lisa Delaney, Jeff Eagan, Rod Bakke, Bruce Hallahan, Mike Wolfe, Randy Eichhorn, Peggy Francomb, Bill Howes, Bill Symoniak, Peter Hansen (via phone), Emily Neuendorf (via phone) and Jeff MacFarlane.

Guest attendee: Greg Orwoll, Vicki MacFarlane and Jeff Barnwell

Motion to approve amended agenda by Rod and second by Lisa unanimously approved.

Motion to approve minutes of 02/09/2013 Board meeting by Lisa and second by Randy was unanimously approved.

Development Director – total Legacy commitments at \$158,000 and uniform dedications at \$13,610.

Finance Committee – 2012 will be closed when depreciation is finalized, with the week of 4/15 as a target timeframe; no update on benefactor.

Alumni Committee – alumni reunion site may be at Diamond Jo's.

Collections Committee – as of 2/20, working on approximately \$80,000 receivables; next meeting is Wednesday, 3/20 at 4:00.

Transportation – estimated additional \$50,000 needed to eliminate all buses; leasing 4 buses (with our drivers) from Navigator for Colts tour; Cadets bus needs cost benefit analysis being reviewed.

Marketing – Queen Bee, Cumulus, Telegraph Herald and billboard campaigns to build awareness and image in community.

Booster – email blast sent; car wash site discovery ongoing; American Riverfest, 4<sup>th</sup> of July and Irish Hoolie events are scheduled for concession sales.

Oversight – Tom and Randy have been the Board's representative at the weekly staff meetings.

Program updates – Colts have 143 contracts received; good progress on the program; number of people auditioning for Cadets are down, but with better return rate; Cadet uniforms have arrived; formal program announcements in few weeks; steel drums performance at 5 Flags on 3/16.

Motion to go to closed session by Randy and second by Bruce unanimously approved.

Motion to return to open session by Bruce and second by Randy unanimously approved.

Next full Board meeting is 12:00 pm Saturday, April 27. Location will be at Miller Electric, 2300 Kerper Blvd. Use the entrance on the north side of the building marked Training Facility. Meeting room is at the top of the stairs.

Motion to adjourn by Bruce and second by Jeff E. unanimously approved at 3:20.