

Colts Board of Directors Meeting Minutes

March 24, 2012

Meeting called to order by Greg Blum at 10:05 AM.

Members Present: Greg Blum, Randy Eichhorn, Tom Reilly, Bill Howes, Bill Symoniak, Jeff Eagan, Vicki Bechen, Mike Wolfe, Peggy Francomb, Matt Gibson and Greg Orwoll.

Motion to approve agenda by Bill H. and second by Randy unanimously approved.

Motion to approve minutes of 02/11/2012 Board meeting by Randy and second by Tom was unanimously approved.

Restructuring Committee – attending weekly office staff meetings; committee will meet with Greg this week.

Development Committee – Legacy campaign meetings continue every two weeks with mixed results; seems to be negatively affecting annual contributions.

“Save the Date” post cards (over 2,900) for the Legacy event at the Premier are being prepared for a mailing to potential donors. Looking for sponsors to offset estimated \$3,000 cost for the Legacy Premier event.

Financial Committee – still waiting for final numbers for depreciation and cost of goods sold; collections committee has turned over to collection about \$8500; 2011 recap narrative being prepared for our special contributor; a meeting with the contributor to be scheduled, hopefully in April or May.

Booster update – based on Booster Board recommended improvements, concession profits continue to improve; bingo player counts are up; anticipated 2012 summer Booster events are Riverfest, 3rd of July fireworks, car wash and All That Jazz.

Alumni Committee – the last of the collateral is being printed with a mailing scheduled for the next couple of weeks.

Transportation Committee – plan to lease 2 semi tractors for tour from Hirschbach; lease (not charter) 3 buses in 2012 for \$44,000 (Colts pay fuel expenses, insurance and repairs) from Navigator; estimated cost for tour of \$95,000, based on \$5,000/bus repairs; no bus for staff is available from Navigator.

Davenport Central band boosters will run Music on the March, while arranging all stadium expenses and the corps housing; agreement reached on ticket split; Music on the March II location to be determined (Cuba City or Clear Creek/Amana are possibilities).

Kansas City show ticket purchases already exceeded \$1,000.

Waukee boosters and Chamber continue to provide support, with Mediacom back as a sponsor; stadium and ticket agreement reached.

Fire code variance agreement reached with Fire Department; evacuation plans and severe weather procedures need to be developed.

Next full Board meeting is 10:00 am Saturday, April 28, at Miller Electric, 2300 Kerper Blvd. The building is across from Phillips 66. Use the entrance on the north side marked as Training Facility.

Motion to adjourn by Randy and second by Bill H. unanimously approved at 12:20.