

Colts Board of Directors Meeting Minutes

April 28, 2012

Meeting called to order by Bruce Hallahan at 10:05 AM.

Members Present: Bruce Hallahan, Greg Blum, Randy Eichhorn, Tom Reilly, Bill Howes, Rod Bakke, Mike Wolfe, Bill Symoniak, Matt Gibson, John Woodin, Jeff Eagan, Peggy Francomb, Peter Hansen (by phone) and Greg Orwoll.

Guest attendee: Jeff MacFarlane

Motion to approve agenda by Randy and second by Rod unanimously approved.

Motion to approve minutes of 03/24/2012 Board meeting by Tom and second by Bill H. was unanimously approved.

Restructuring Committee – monitoring of weekly office staff meetings has resulted in improved communication and prioritized task lists.

Development Committee – Legacy campaign follow up on mailing, \$33,000 in savings account; Premier will include PanrhythmiX performing in pre-show setting; sponsors are found and base expenses are covered.

Financial Committee – normal business for income and expenses; still waiting for final numbers on depreciation and cost of goods sold; 2011 recap narrative prepared w/o final numbers for the special contributor; a meeting with the contributor to be scheduled, hopefully in May; credit card balance is \$10,000 less than last month.

Boosters – targeting 20 sites for the car wash; evaluating out-of-town sites at Peosta and Davenport; with full commitment from members, estimated \$34,000 fundraiser.

Alumni Committee – approximately 2,300 mailing piece ready to be stuffed and will be in mail first week of May.

Collections – new guidelines on returning members have improved 2012 members being current.

Transportation Committee – attempting to add an addendum on the contract for the 3 leased member buses to limit repair costs payable by us; staff bus will be our bus; plan to lease 2 semi tractors for tour from Hirschbach.

Visual caption head and drill designer resigned; drill designer replaced; Matt Thomsa will be visual manager.

Program updates – 68-80 members likely for Cadets; show announcement of *Alive* seemed to be well received; flyers went out for Summer Band with

applications coming in; same rehearsal and concerts as last year planned for an estimated 60 students; after school PanrhythmiX program going well with four out of school concerts.

Flying J/Pilot – motion to apply for Flying J/Pilot fuel credit card that provides a \$.10/gal discount by Rod second by Tom unanimously approved.

Grants – DRA Mystique grant submitted for new uniforms for both corps at \$40k, if received we need to raise other \$20k by December; Dubuque city arts grant will be awarded shortly and we expect award to be at least as much as last year.

Davenport Central band boosters will run Music on the March, while arranging all stadium expenses and the corps housing; Music on the March II location to be determined (Clear Creek/Amana and Osceola/Wm. Penn College are possibilities).

Meeting with University of Dubuque to discuss potential partnership to benefit their music program and our programs went well, but no definitive results.

Vic Firth contract was finalized.

DCI – proposal to have only one class for all Corps being evaluated with show contracts at different prices based upon corps attending; 2012 ticket sales up 4%.

Next full Board meeting is 10:00 am Saturday, May 26, at Miller Electric, 2300 Kerper Blvd. The building is across from Phillips 66. Use north entrance marked as Training Facility.

Additional Board meeting will be Saturday, June 23. Exact location (probably Loras College) and time will be determined.

Motion to adjourn by Mike and second by Randy unanimously approved at 12:20.