

# COLTS

YOUTH ORGANIZATION

*We use music & excellence to teach each other about success in life.*

October 12, 2018

Greetings from the south side of Dubuque,

Exciting things are happening at the Colts Warehouse as we make plans for the coming year! Final details are being announced for Colts auditions, and the design team is hard at work creating an incredible 2019 program. (*Colts Summer Premiere is just 253 days away!*) 😊

Off the field, **the most exciting development this offseason is what we're doing with two of the most important vehicles in our fleet** — the equipment and kitchen trailers.

We're excited to tell you that *the 2019 Colts will be rolling down the road with a brand new equipment trailer!* A small group of very generous board members and other donors have committed \$80,000 to all allow us to purchase a brand new, custom-built equipment trailer that will **serve the corps for 25 years or more**. The trailer has already been ordered and is being manufactured by Kentucky Trailer Corporation. It's scheduled to be in Dubuque this spring and we'll have a couple months to build out the interior before it's time to hit the road for the 2019 season. But while funding for the trailer shell is already committed, *we need your help to fund the build out of the interior* — lighting, flooring, shelving, instrument and guard storage, uniform storage and the exterior stairs.

**But that's only half the story.** We also have plans to replace our kitchen trailer!

Thanks to an additional generous contribution to the Colts, we already have the funding to purchase a reconditioned 53-ft. trailer that will become the new cook truck. *Our efforts now are focused on raising the additional money needed to purchase equipment for the interior* — new ovens, griddles, sinks, stove, ThermoKing refrigeration unit, shelving, medical cabinet, and more. There are a lot of pieces needed for the kitchen — the full build out is budgeted at \$85,000. Your gift — no matter how big — will help us improve our food program!

While we're certain to roll in the new equipment trailer, **we can only move into the new kitchen once we raise the money to build out the interior.** *Our plan is to purchase the reconditioned trailer in the coming weeks and move it into the Colts Warehouse* — ready to begin work on the interior once we reach our fundraising goal.

We hope that you'll join with our other alumni, volunteers and friends and help ensure that the Colts continue down the road for in these critical tour vehicles. *This is truly a generational campaign* that will lay the foundation for success over the next 20+ years!

Best regards,



Jeff MacFarlane  
Executive Director



Peter Hansen  
Board President

## COLTS MISSION

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John Deere Dubuque Works

**JEFF MACFARLANE\***  
*Ex Officio \ Executive Director*  
Colts Youth Organization

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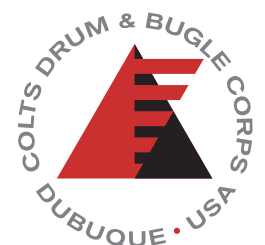
### EMERITUS COMMITTEE

**ROD BAKKE**  
Retired, NICC

**GARY DOLPHIN**  
Learfield Sports \ US Bank

**TOM REILLY**  
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\*Colts Alumni



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**ANNOUNCING  
A TRULY  
GENERATIONAL  
CAMPAIGN TO  
REPLACE OUR  
33- AND  
28-YEAR-OLD  
TRAILERS**



*Trailer graphics are for representation only;  
Final design may change*



## THE COLTS DRUM & BUGLE CORPS TRAVELS WITH TWO SEMI TRAILERS

— one carries all of the instruments, uniforms and other equipment necessary for the students to perform; the other is a mobile kitchen in which **a half dozen parent volunteers cook 800 meals a day** to keep the group properly nourished as they rehearse and perform each summer. ▲ Please join us in creating a foundation for the next generation of Colts. Your **donation will help us provide a safe, educational and rewarding experience** for the members of today — the leaders of tomorrow. Thank you!

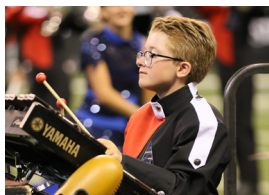
### COLTS DRUM & BUGLE CORPS

The Colts have been a continuous thread in Dubuque's artistic and educational fabric since 1963 — enriching the lives of all those who have participated or experienced a performance.



### COLT CADETS DRUM & BUGLE CORPS

The Colt Cadets remain one of only three sibling corps to tour annually as a DCI Open Class unit. Formed in 1967, CC has been a great access point for students to experience the drum corps activity.



### COLTS SUMMER BAND

The Colts Youth Organization launched the Colts Summer Band in 2006 to provide a performance ensemble opportunity and summer lessons for instrumental music students in grades 4-8.



### COLTS STEEL DRUM ENSEMBLES

In the summer of 2007, the Colts launched PanrhythmiX, the first of their two steel drum ensembles, in conjunction with Prescott Elementary School and instructor Patti Millius.



**THE COLTS CELEBRATED ITS 55TH ANNIVERSARY IN 2018. THE GROUP CONTINUES TO ENDURE ON THE STRENGTH OF ITS ALUMNI, FANS, PARENTS, AND THE MOST SUPPORTIVE LOCAL COMMUNITY IN ALL OF DRUM CORPS INTERNATIONAL.**

# SO WHAT'S ALL INVOLVED?

Certainly the trailers represent the bulk of the expense but there is so much more that's necessary to customize the trailers for our use. Here is a brief sampling of what lies ahead:

## MOVING THE GEAR

The current Colts equipment trailer is a **1990 Kentucky double drop deck** that was purchased used and has undergone numerous upgrades and improvements to keep it on the road for the past two decades. The new trailer is 53' long (up from our current 48') giving the corps the space necessary to handle its needs without adding another vehicle on the road. **We have secured funding for the trailer but now need to raise money to build out the interior** to a multi-level space similar to our current set up but with modifications that will improve efficiency for the members. The trailer is scheduled for completion near the end of February giving our volunteers time to finish by May. **The new trailer should serve the corps for the next 20+ years.**

## FEEDING THE KIDS

As in most homes, **everything centers around the kitchen** and drum corps tour is no exception. Our mobile kitchen is where volunteers prepare four meals a day traveling city to city over the 80-day summer tour, where information and the daily schedule are posted, and where students meet with the medical team for treatment. Our **1985 Monon trailer has been a workhorse**. It, too, has been through a series of makeovers to keep it functional but to be prepared for the years ahead, we need to address this significant need. This trailer configuration is available on the used market and **we are actively shopping for a replacement**. We now need to raise the funds for all of the interior appliances, plumbing, refrigeration, and electrical requirements.



Make a donation for something specific, or give a general gift to the campaign. **Thank you for your support!**

2020 VISION  
**CARRY *the* LOAD**  
CAPITAL CAMPAIGN



# 2020 VISION

## Carry The Load Capital Campaign Pledge Agreement

We're excited to launch a campaign that will serve the next generations of Colts — a new equipment trailer customized to meet the needs of the corps, and a refurbished kitchen trailer with new appliances and refrigeration equipment. These trailers replace existing units that have served the Colts for nearly two decades. This legacy will live on for many years to come!

**YES!**  I/We would like to help carry the load with a campaign donation. \$ \_\_\_\_\_  
 I/We would like to purchase a specific portion of the trailer project. TOTAL

### DONOR INFORMATION

NAME/COMPANY: \_\_\_\_\_

IN ALL RECOGNITION MATERIALS, MY/OUR NAME(S) SHOULD APPEAR AS:

\_\_\_\_\_

PREFERRED ADDRESS: \_\_\_\_\_ HOME/BUSINESS: \_\_\_\_\_

CITY / STATE / ZIP: \_\_\_\_\_

PHONE: \_\_\_\_\_ CELL: \_\_\_\_\_

EMAIL: \_\_\_\_\_

### PAYMENT INFORMATION

My check is enclosed made payable to the Colts Youth Organization

I would like to transfer stocks/securities for my gift (please email: jeff@colts.org)

Please charge my credit card:  VISA  MASTERCARD  DISCOVER  AMERICAN EXPRESS

CREDIT CARD: \_\_\_\_\_ EXP DATE: \_\_\_\_\_ CVV: \_\_\_\_\_

I/We would like to pay our pledge over \_\_\_\_\_ months with quarterly payments beginning:

\_\_\_\_\_ OCTOBER  \_\_\_\_\_ JANUARY  \_\_\_\_\_ APRIL  \_\_\_\_\_ OTHER: \_\_\_\_\_

Please use my payment information to begin a recurring monthly gift of \$ \_\_\_\_\_ for \_\_\_\_\_ months

I would like to discuss including the Colts in my estate plans (please call me)

SIGNATURE: \_\_\_\_\_ DATE: \_\_\_\_\_

### EQUIPMENT TRAILER

- TRAILER SHELL \$80,000
- 2ND FLOOR \$6,800
- UNIFORM RACK \$2,100
- SIDE STAIRS \$4,200
- BACK STAIRS \$2,500
- TUBA CUBBIES \$1,600
- GUARD STORAGE \$800
- DRUM CABINET \$1,200
- LED LIGHTING \$3,400
- CYMBAL SHELF \$300
- PIT STORAGE \$2,500
- PAINT & GRAPHICS \$4,500

### KITCHEN TRAILER

- TRAILER SHELL \$40,000
- THERMOKING \$18,000
- OVENS \$10,000
- STOVE TOP \$1,800
- GRIDDLE \$3,800
- WARMING OVEN \$1,500
- COMMERCIAL MIXER \$900
- FREEZER BUILDOUT \$5,000
- COUNTERTOPS \$2,500
- SINKS & FAUCETS \$2,800
- ELECTRICAL WIRING \$5,000
- PLUMBING \$1,500
- GENERATOR \$2,500
- JUICE TANK \$450
- PROPANE SYSTEM \$3,000
- UTENSIL CABINET \$1,000
- CAN RACK \$800
- BACK STAIRS \$2,500
- MEDICAL CABINET \$500
- LED LIGHTING \$2,500
- GRAY WATER TANK \$700
- PADDED FLOOR MATS \$700
- PAINT & GRAPHICS \$4,500

**Thank you!**